

WHAT'S NEW

Willcopy® Antimicrobial Custom Cut Sales Sheet



We have expanded the Willcopy Custom Cut Sheets product line to include Willcopy Antimicrobial Custom Cut sheet in a five-hole top configuration. This new value-added product is perfect for the healthcare industry and can be used in laser and inkjet printers. The antimicrobial paper is manufactured by Domtar and is certified to the standards of the Forest Stewardship Council (FSC).

For copies of this informational sales sheet contact your Enterprise Group Account Manager.



Enterprise Postal Advantage™ Sales Sheet

Looking to save some money? Our new product, Enterprise Postal Advantage, can help reduce mailing costs. With its lighter basis weight, first-class business envelopes can hold up to 30% more sheets of Enterprise Postal Advantage than regular 20 lb. paper. This can mean substantial savings on postage. It's designed to handle all the demands of high-speed imaging, processing and inserting equipment without sacrificing quality and performance.

Contact your Enterprise Group Account Manager for a copy of this sales sheet today.

EG Product Guide

We've recently updated our Product Guide to include new items that we now have available in our product offering. For a copy, contact your Enterprise Group Account Manager.



This issue of EG Edge is printed on 28 lb. First Choice ColorPrint®. This premium heavyweight paper has an extra-smooth surface for sharp, clean images and is compatible with all ink jet and laser printers. First Choice ColorPrint is ideal for presentations, brochures and newsletters.
 SKU 0011115



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COVER STORY

Enterprise High Speed Ink Jet

ENTERPRISE HIGH SPEED INK JET IS A PAPER SPECIALLY DESIGNED FOR VARIABLE DATA IMAGING APPLICATIONS ON KODAK VERSAMARK PRINTING SYSTEMS.

Enterprise High Speed Ink Jet provides enhanced ink jet image water fastness, minimal curl and cockle, reduced show-through, and trouble-free runnability in both high speed imaging and post processing operations, and it is suitable for offset pre-printing.

Enterprise High Speed Ink Jet is manufactured every month by Domtar in the United States. It is produced in 20 lb. and 24 lb. basis weights, with 92 brightness and a blue-white shade. Enterprise High Speed Ink Jet is available in both processed

(See inside for more details)

www.egpaper.com



New Face

Meredith Thompson

We would like to announce the addition of Meredith Thompson to Enterprise Group.

Meredith is an Account Manager in the Northeast Regional Sales Area. She previously interned with Enterprise Group as a customer service representative while attending the University of Delaware. In 2006, she was hired full time after earning her bachelor's degree in Business Administration. Meredith will be located in Philadelphia. Please join us in welcoming Meredith to Enterprise Group.



In the Spotlight

Karen Rutledge, Manager of Operations

PROJECT ENTERPRISE... This past year's merger of Domtar and Weyerhaeuser has brought many challenges to our Information Technology (IT) area. As part of our mission to bring Enterprise Group onto a common IT platform with our other businesses, we have begun

Project Enterprise. The objective of Project Enterprise is to integrate/migrate our business to a new client server software called EnterpriseOne.

We are well into Project Enterprise and our team resources have been working diligently on documenting and flowing current business processes, and then finalizing these processes running EnterpriseOne – our new system platform. We are currently in the integration testing phase of the project and will soon begin to select our new Radio Frequency (RF) equipment. RF will give us live tracking from the manufacturing facility, to the distribution warehouse, and on to the customer. We will be able to pinpoint where a product is during every phase of the process, which will give us quicker knowledge and faster service for our customers. Our first "go-live" is scheduled in the 4th quarter of this year, and all Enterprise Group locations will be converted by year-end. Once deployed, our organization will be able to take advantage of the latest Supply Chain and Customer Relationship Management applications. These state-of-the-art tools will eliminate many manual processes we have today, reducing the margin of error and assuring our customers that their orders are accurate and on time.

Further integration of business processes via the web (new online order entry tool) or direct systems integration (EDI/B2B) will help us to reduce operating costs and deliver even better service to our customers. Stay tuned... more to come as we continue to improve and enhance our business services.

(Continued from front)

and unprocessed rolls. Recent manufacturing refinements have resulted in an improved surface and excellent side-to-side consistency.

Enterprise High Speed Ink Jet is an affordable product with superior performance for the high-volume ink jet segment of the bill and statement market. Ask your Enterprise Group Account Manager for more information on Enterprise High Speed Ink Jet.



Equipment featuring Enterprise High Speed Ink Jet



New ColorLok® Technology

The evolution of today's digital office printing equipment, along with the desire for more colorful, impressive-looking documents, has driven the need for a better printing solution: ColorLok® papers.

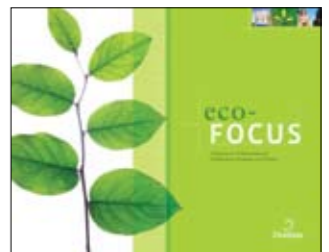
The ColorLok Paper Standard was founded as a cooperative industry effort to make better paper for better printing, and to date is supported by several key industry players such as Epson and Kodak, in addition to Domtar and HP. The licensing agreement allows Domtar to apply the ColorLok logo on packaging of treated products. All papers that use the ColorLok logo must meet minimum performance metrics across a variety of factors related to image quality, drying time and printer runnability. An independent, third-party laboratory qualifies products and ensures compliance.

Whether using ColorLok papers in the office or at home, you can rely on consistent, high-quality documents from all office printers and copiers. Special additives prevent black inks from penetrating too deeply into the sheet, resulting in improved optical density. And just as ColorLok papers keep black inks near the surface, they also prevent color inks from being absorbed too deeply, making them appear uniform, vivid and vibrant. In addition, sheets dry faster so they are less likely to smear.

Domtar plans to launch ColorLok labeled papers during the 2Q 2008. First Choice® is the initial product line to be made with this treatment, and will be followed by other products in the future.

Cost Pressures

At Enterprise Group we strive to offer quality products at a competitive price, but we are feeling the pinch of cost pressures. All U.S. manufacturing companies are experiencing significant cost increases. Obvious increases are energy, currency fluctuations, oil pricing and environmental regulations. In addition for paper producers are a 5% increase in linerboard for boxes, a 25%–41% increase in chemicals such as caustic soda and sodium chlorate, and an increase in starch (which comes from corn) from \$1.95/bushel in August 2006 to \$5.20/bushel today. The bottom line is, the effects of various market influences result in upward pricing pressures.

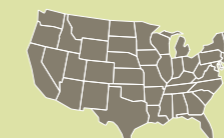


Enterprise Group and the Environment

As a Domtar business, Enterprise Group is able to provide you with added value and resources. One of those values is a commitment to the environment. Domtar recognizes the importance of responsibly managing and protecting the forests, ensuring environmental sustainability for generations to come. Therefore we will continually work to balance economic, environmental and social concerns as they relate to all of our activities. Domtar conducts its operations in a manner that consistently conserves resources and minimizes our environmental footprint. We strive to consume less, emit less and generate less waste. For more information on Domtar's environmental practices, ask your Enterprise Group Account Manager for a copy of "EcoFocus, A Discussion of Environmental Certification, Programs and Policies."



INDUSTRY EVENTS



2008 Trimega One-on-One Meeting
San Juan, Puerto Rico,
Apr. 20-24

Northeast TriMega Regional Meeting
Atlantic City, NJ, May 1

South Central TriMega Regional Meeting
Dallas, TX, May 15